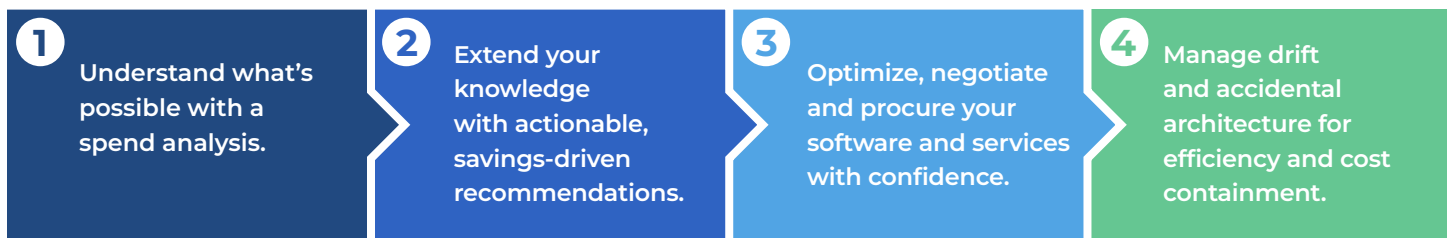




Independent Advisory Services

Remend is an independent software advisory firm that helps enterprises cut costs, avoid vendor lock-in and regain control. We demystify complex vendor contracts and service agreements, leading to informed decisions, improved efficiency, reduced operational stress and measurable budget savings.



Microsoft 365 Snapshot

A Microsoft 365 (M365) Snapshot is a rapid assessment to evaluate how well subscriptions are being utilized from a SKU- and user-level and identify potential savings opportunities.



Essential Questions to Consider:

- Are we getting a good deal?
- Do we have the right products?
- Did we buy enough or too much?
- Will it pay off to work together?

Quickly Maximize Your ROI

With the M365 Snapshot, we can identify issues with your M365 subscriptions in hours without deploying expensive software asset management (SAM) tools.

Then, we add insight into your situation by either quantifying the potential savings of a cost optimization effort or confirming that your subscriptions are being effectively managed. This gives you peace of mind that your money is being well spent.



The Challenge with Microsoft

Microsoft's changing features and complex rules make it a challenge to be right-licensed, estimate and manage user needs and contain current and future costs.

Since "everybody" knows Microsoft licensing, guidance from those benefitting from additional Microsoft purchases should be avoided or at least augmented with an objective, independent advisor who is working in your best interest.

Facts & Figures

>10%

of Microsoft subscriptions are incorrectly licensed and can be optimized

2x

AI per-user and Azure solutions can double per-person spending

\$\$

SKU bundling compounds audit impact and shelfware

NEARLY ALL

customers are using desktop, server, cloud or services from Microsoft






MOST

Microsoft resellers are likely leaving money on the table

Remend Services for Microsoft

- License Optimization
- Contract Negotiation
- M&A Integration Preparation
- Audit Defense & Support
- Third-Party Support
- Cloud Migration Planning
- EOL Support Strategies
- Cloud BYOL License Modeling
- Internal Audit & Review

Results with Remend

-  Eliminated \$1M in Windows Server spend by optimizing for editions, rules and deployment location.
-  Reduced \$1.4M in Service Provider audit findings by 80% and decreased annual spend by 75%.
-  Saved \$500K at contract anniversary while establishing a roadmap for the future renewal.
-  Saved a 180-person organization \$1k/month on a new M365 contract.
-  Saved a 12,000-person organization \$360k in an existing contract.



[Contact us!](#)

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