

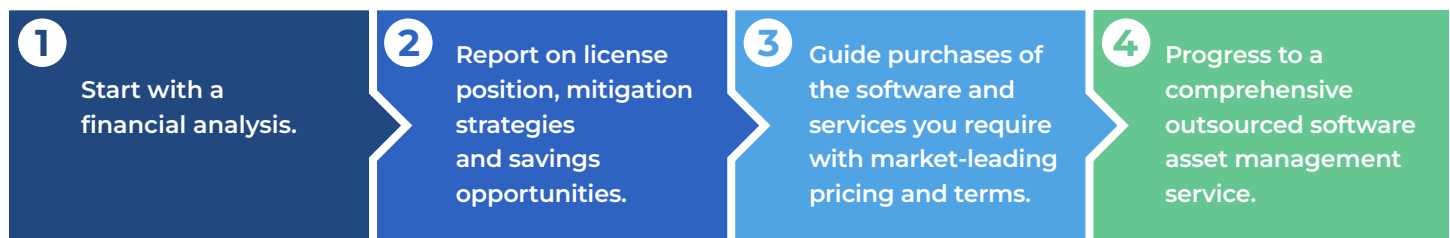
REMEND

MICROSOFT ADVISORY SERVICES



Independent Advisory Services

Remend is an independent software advisory firm that helps enterprises cut costs, avoid vendor lock-in and regain control. We demystify complex vendor contracts and service agreements, leading to informed decisions, improved efficiency, reduced operational stress and measurable budget savings.



Snapshot Analysis

The Snapshot Analysis, is a data-driven review of assigned subscriptions, license agreements and support channels with Microsoft. We help you evaluate what you are currently using and purchasing, and discover what may be missing in your portfolio. Then, we look at the likely outcomes of optimizing your Microsoft licensing and support.

Do I need an independent advisor?

If you answer “no” to these questions, you need Remend.

- Are we getting the most out of our Microsoft 365 subscriptions?
- Is our purchasing method the most flexible and cost-effective available to us?
- Can we impact our spend in the middle of a multi-year contract?
- Does the support we’re paying for make sense and are there alternatives?



Quickly Maximize Your ROI

Remend's Snapshot Analysis identifies issues with your Microsoft licensing, contracts and support using readily available reports.

We offer advice on valuable action plans without requiring you to take on time-intensive tasks such as deploying expensive software asset management tools and platforms. All of this is designed to save you time and money.

Take control and make value-based decisions on your Microsoft-related expenses.
Remend can help!



The Challenge with Microsoft

Microsoft's end-user, infrastructure and cloud solutions frequently change in features and licensing, much like Oracle and SAP. Their complex and evolving licensing rules make it difficult for customers to assess legacy expenses, align needs with subscriptions and reduce audit risks.

Facts & Figures

10%

Microsoft 365 subscriptions are inaccurately licensed and can be reduced

2x

AI per-user and Azure-based solutions can double the existing per-person spend

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SKU consolidation makes the audit compliance threshold (5%) difficult to obtain while also leaving technology unused

NEARLY ALL

Customers are using desktop, server, cloud or subscriptions from Microsoft

90%

Issues that can be solved by less expensive support providers

Remend Services for Microsoft

- License Optimization
- Contract Negotiation
- M&A Integration Preparation
- Audit Defense & Support
- Third-Party Support
- Cloud Migration Planning
- EOL Support Strategies
- Cloud BYOL License Modeling
- Internal Audit & Review

Results with Remend

- Reduced \$550K in Microsoft 365 spend in a non-renewal year
- Avoided \$675K in M&A spend for subscriptions and perpetual licenses
- Saved \$450K in annual Azure spend by optimizing BYOL assignments
- Eliminated \$400K in pre-audit exposure with remediation approaches
- Secured \$330K in savings after customer's \$300K reduction plan failed



[Contact us!](#)

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