

REMEND

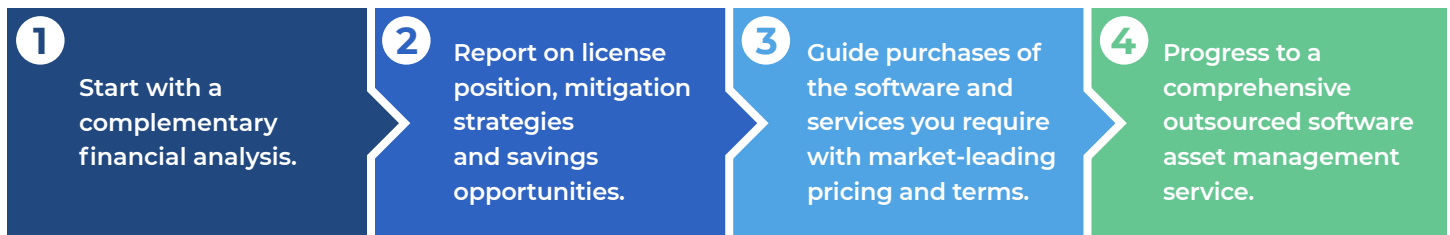
MICROSOFT ADVISORY SERVICES



Remend is an independent advisory firm that partners with enterprise, mid-market and government organizations to cut technology costs.

Independent Advisory Services

Remend's services help you navigate the complexity of publisher contracts and service agreements to make informed decisions for your business environment. Our experts work to find business efficiencies, reduce stress and realize budgetary savings in four steps:



Complementary Snapshot Analysis

Remend's **free** review, the Snapshot Analysis, is a data-driven review of assigned subscriptions, license agreements and support channels with Microsoft. We help you evaluate what you are currently using and purchasing, and discover what may be missing in your portfolio. Then, we look at the likely outcomes of optimizing your Microsoft licensing and support.

Do I need an independent advisor?

Remend can help you answer the following questions:

- Are we getting the most out of our Microsoft 365 subscriptions?**
- Is our purchasing method the most flexible and cost-effective available to us?**
- Can we impact our spend in the middle of a multi-year contract?**
- Does the support we're paying for make sense and are there alternatives?**



Quickly Maximize Your ROI

Remend's Snapshot Analysis identifies issues with your Microsoft licensing, contracts and support using readily available reports.

We offer advice on valuable action plans without requiring you to take on time-intensive tasks such as deploying expensive software asset management tools and platforms. All of this is designed to save you time and money.

Take control and make value-based decisions on your Microsoft-related expenses.
Remend can help!



The Challenge with Microsoft

Microsoft's end-user, infrastructure, and cloud solutions frequently change in features and licensing, much like Oracle and SAP. Their complex and evolving licensing rules make it difficult for customers to assess legacy expenses, align needs with subscriptions, and reduce audit risks.

Facts & Figures

- 10%
Microsoft 365 subscriptions are inaccurately licensed and can be reduced
- 2x
AI per-user and Azure-based solutions can double the existing per-person spend
- \$\$
SKU consolidation makes the audit compliance threshold (5%) difficult to obtain while also leaving technology unused
- NEARLY ALL
Customers are using desktop, server, cloud or subscriptions from Microsoft
- 90%
Issues that can be solved by less expensive support providers

Remend Services for Microsoft

- License Optimization
- Contract Negotiation
- M&A Integration Preparation
- Audit Defense & Support
- Third-Party Support
- Cloud Migration Planning
- EOL Support Strategies
- Cloud BYOL License Modeling
- Internal Audit & Review

Results with Remend

- R
✓
Eliminated \$1M in Windows Server spend by changing editions and using new rules
- R
✓
Avoided \$350K in an audit by challenging and correcting auditor in the licensing application
- R
✓
Saved \$400K in a Microsoft 365 subscription reservation through a product change



[Contact us!](#)

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